



E-Newsletter

In This Issue

[Letter from the President](#)

[Letter from the Sales Chairman](#)

[Year End Tax Strategies for Cattlemen](#)

[TBBA Director Nominations](#)

[Join Our Mailing List!](#)

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Suggestions?
Help our marketing

Letter from the President

Hello Members,

Well, the winter has been nice to us the last few weeks with some moisture and warm temperatures. The winter grasses are doing well in most areas, and the cattle prices are holding strong. Now is a good time to be in the cattle business and a very good time to sell any cattle that may not be what you want in your herd.

The TBBA is still looking for some consignments of top quality females for the Miss America Sale in Salado, Texas, on March 28, 2015. The last couple of years these cattle have sold exceptionally well at the sale. We are accepting black Brangus and Red Brangus for this sale. Look through your heifers, and see if there is an exceptionally good one or two that you could part with, and I think you will be very happy with the price you will receive at the sale. For those of you who don't have anything to fit as a consignment, consider attending the sale and buying some of these top end females for your herd. By adding some top females to your herd, you may be able to consign some to the future sales and be on the receiving end of the pay window.

For information on consigning to the sale contact Russ Williamson 903-530-5957 or email him. Russ is one heck of a nice guy, and he will help you in any way he can.

Room Block

We also have a block of rooms reserved for this sale at the Holiday Inn Express in Salado. Contact them at 254-947-4004 and refer to the block name: "Texas Brangus

efforts meet your needs. Any submissions for the E-Newsletter should be sent to brittni@int-brangus.org.

**Texas Brangus
Breeders
Association**

P.O. Box 690552
San Antonio, TX
78269

210-558-0800

txbrangus.org

Association" Block Code: TBG. You have until March 6, 2015, to reserve rooms under this reservation. Rates: King \$109, Double Queens \$119 (plus taxes). If you have any problems on this reservation please let me know.

Until next time, take care and call Russ with those consignments,
Doug Muenchow
TBBA President

Letter from the Sales Chairman

Dear TBBA Members,

As the sales chairman this year for our convention and "Miss America Sale" at the Tenroc Ranch in Salado, TX, I am pleased to relay that every detail is falling in place. We have about 35 promises for sale cattle, and we will be inspecting them very soon. I am still asking for a few more really good ones as I know from experience some of the promised ones will drop out.

AMS is managing the sale again, and with cattle in demand like they are I expect to set records this year. There is nothing more satisfying than to top the sale with one of your home grown beauties. That old saying of "I always buy high and sell low" shouldn't be true this year if you have cattle consigned to this sale. We need a few more lots, so call me or [email](mailto:) me to nominate your best. If you will allow me to relay my own experience with this, in the past I would consign cattle to sales that were not my best and keep the best in my herd. I never got my reputation as a good producer marketing this way. I believe that a producer should sell his best and buy the genetics that he needs. Today's cattle market is great. Why not take advantage of it and sell some of your best Brangus?

Historic Salado is a fun place to be in March, so make your plans to attend the TBBA Convention and the best cattle sale in a long time.

Russ Williamson
903-530-5957
skyhawkbrangus@yahoo.com

[Download](#) the nomination form.

TBBA Annual Convention

March 27-28, 2015
Tenroc Ranch in Salado, TX

Friday, March 27

6:00 pm All cattle must be in place

6:00 pm Campfire social gathering with entertainment

Saturday, March 28

****8:00 am Cowboy Breakfast**** (Just added)

9:00 am TBBA Board of Directors meeting

11:30 am Catfish cookout lunch

12:30 pm General membership meeting

2:00 pm Registration training (Rosanne & Frances)

4:00 pm Sale cattle viewing

6:00 pm Miss America Sale

7:30 pm Check out and load out

7:30 pm Social, fajitas and entertainment

Sunday, March 29

8:00 am Load out

Year End Tax Strategies for Cattlemen

Recently, the NCBA hosted a webinar focused on end of year tax strategies that cattlemen might consider. With the value of the cattle that were marketed throughout 2014, this effort was very timely and has been recorded and posted online.

Once the clock strikes midnight on December 31st, at that point there are very few options that taxpayers have to reduce their tax bill. With higher revenue this year and many unknown tax changes that may or may not be passed by Congress, it is important to understand the strategies that producers in agriculture have available today to manage their income tax liability.

Featured presenters include CPA Larry Kopsa, a member of the firm Kopsa Otte located in York, Nebraska, Colin Woodall, NCBA Senior Vice President, Government Affairs, and Kent Bacus, NCBA Associate Director,

Legislative Affairs. You may find this one hour presentation embedded on YouTube below:



End of Year Tax Strategies for Cattlemen
Webinar

Director Nominations

The TBBA is now taking nominations for director positions on the Board of Directors. If you have a passion for Brangus cattle and want to have a voice that represents the opinions of Texas producers, turn in your nomination to one of the following contacts for a position on the board:

Donnie Dippel: ddippel@cvctx.com

Garry Clem: ggclem69@aol.com

Don Cox: cxcattle@brangusworld.com

TBBA Business Card Ads

TBBA members have the opportunity to advertise their farm or ranch through the new business card advertisements to be launched on the TBBA website. If you would like to purchase a business card ad, [e-mail](#) Brittni Drennan. Business card ads will cost \$50.

Sincerely,

Texas Brangus Breeders Association

Serving and promoting the interest of its members specific to the breeding, raising, and marketing of Brangus cattle.

